

**Wednesday Seminar: 2:30-5:15 (this takes up both of the workshop times)**

Workshop Title	Workshop Description	Workshop Leader & Bio	Room
Calculating the Incalculable	Discover new ways to utilize data to invigorate your camp, retreat, and conference center and engage with your board. Are we serving fewer, or more, of the people that our camps and centers were built to serve? Has our mission evolved? Does the budget reflect our vision or is it just 3% more than last year? How do we convert data into meaningful information that will allow our board members to be confident in our management and provide them the tools they need to best determine how to support our mission and ministries?	Steven Ramage - Steve is a Purdue University graduate and holds a BS in Recreation Resource Administration. He spent college summers working at Philmont Scout Ranch in Cimarron, NM, followed by a 27-year executive career during which he directed and managed a total of 15 different BSA camps. Steve authored the BSA Learning For Life Outdoor Education Program which became a model program for Scout Councils across the country. Steve transitioned to full-time work in Christian camping in 2005 directing Christian-affiliated Camps and Conference Centers in Maine, and Oregon. He currently serves as the Executive Director at ECCO in Oakhurst, CA.	Lambuth Inn, Room 101
Lake Junaluska Behind the Scenes	Join the Chief Operatings Office and the Maintenance Director of Lake Junaluska for a "behind-the-scenes" tour and idea/information sharing related to site and facility.	Rob Huckaby & Don Ebaugh - Rob is the General Manager and COO of Lake Junaluska and Don is the Maintenance Director of Lake Junaluska.	Meet at the Memorial Chapel